



Satellite


INDIA 2021

# Hoppscotch

**Journey of a project made in India**

March 26, 2021 — Liyas Thomas

# Inspiration. Journey. Present.

- Aug 21, 2019 — Initial commit 
- Aug 22, 2019 — 100 users
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- 
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- 
- 
- Today — 180,000+ users 



### Launching Hoppscotch v1.0 🤖 - free, fast & beautiful API request builder 🚀

♡ 373 💬 48 👁 29959

Manage Edit ...

Published: 5 Nov 2019 Edited: 11 Dec 2020

### Kick off Hacktoberfest 🤖👩🏫👨🏫 with the next best thing DEVs will ❤️

♡ 94 💬 7 👁 3110

Manage Edit ...

Published: 1 Oct 2019 Edited: 18 Sep 2020

### Pay your rent from open source 🏠

♡ 639 💬 96 👁 22124

Manage Edit ...

Published: 23 Sep 2019 Edited: 11 Dec 2020

### Hoppscotch 🤖 - An open sourced, free, fast & beautiful API request builder

♡ 1624 💬 232 👁 132946

Manage Edit ...

Published: 22 Aug 2019 Edited: 11 Dec 2020

### This project gave me an A++ in college 🎓 & this is proolly my last post 😂

♡ 84 💬 7 👁 2021

Manage Edit ...

Published: 15 Jul 2019 Edited: 11 Dec 2020

### I created an easy way to browse & find Google books (today is my birthday ❤️)

♡ 142 💬 52 👁 5105

Manage Edit ...

Published: 12 Jul 2019 Edited: 11 Dec 2020

### How to create your own custom URL shortener in 10 minutes for free & deploy to GitHub 🚀

♡ 384 💬 20 👁 10941


Manage Edit ...

Published: 11 Jul 2019 Edited: 11 Dec 2020

# Scaling open source projects

- Progress takes time
- Start with one problem & one user
- Be consistent
- Engage & promote
- Get help & feedbacks

# Monetizing open source projects

1. Sponsorships and donations 
2. Self-hosted instances
3. Educating users
4. Paid features
5. Investors

# Open source developer tools

- Open source under the hood
- Solve an individual problem
- Build an enterprise solution
- Monetize
- Scale



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[github.com/hoppscotch](https://github.com/hoppscotch)



